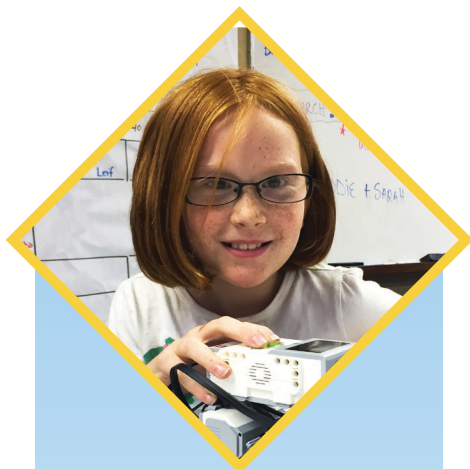


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together

2017
ANNUAL REPORT
SUMMARY





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In-Kind Contributions

Thank you to the more than 667 donors who made in-kind contributions in 2017. More than 1,393,970 pounds of food were donated to our food shelves. Donors also contributed bikes, school supplies, blankets and other items that make our program flourish.

2017 Financial Overview

Statement of Activities

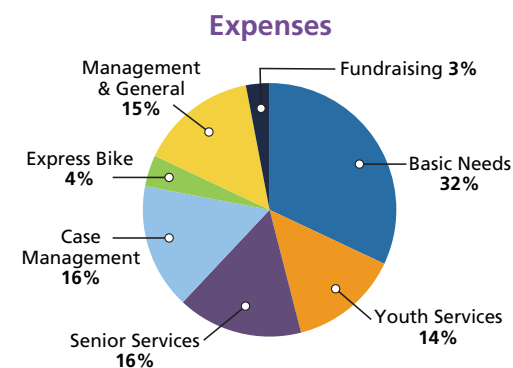
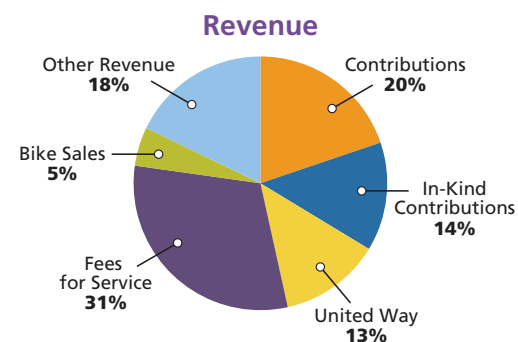
For the Year Ended December 31, 2017
With Comparative Totals for 2016

Revenue	2016	2017
Contributions	\$1,182,402	\$1,614,057
In-kind Contributions	833,393	603,200
United Way	766,226	525,326
Fees for Service	1,838,161	1,782,067
Bike Sales	280,816	274,985
Less Cost of Good Sold	(92,646)	(51,266)
Other Revenue	1,043,025	1,001,458
Total Revenue	\$ 5,851,377	\$ 5,749,827
Expenses		
Basic Needs	\$1,941,960	\$1,590,765
Youth Services	820,474	812,783
Senior Services	948,419	835,427
Case Management	989,920	1,044,860
Express Bike	228,700	233,436
Management & General	932,430	816,559
Fundraising	208,359	246,772
Total Expenses	\$ 6,070,262	\$ 5,580,602
Change in Net Assets	(218,885)	169,225
Change in Unrealized Gains (Losses) on Investments	0	0
Net Assets, Beginning of Year	\$3,155,505	\$2,936,620
Net Assets, End of Year	\$ 2,936,620	\$ 3,105,845

Statement of Financial Position

For the Year Ended December 31, 2017
With Comparative Totals for 2016

Assets	2016	2017
Cash and cash equivalents	\$362,112	\$493,441
Receivables		
Promises to Give		
Fees for service contracts, net	495,005	490,830
State receivable		
Inventory - Bike Express		50,490
Prepaid expenses	15,879	42,953
Investments	1,625,720	1,390,795
Property and Equipment, net	842,739	906,196
Total Assets	\$ 3,341,455	\$ 3,374,705
Liabilities		
Accounts payable	\$128,925	\$125,380
Advances - Accrued Vacation	70,541	57,059
Accrued expenses -		
Accrued Payroll	25,369	17,297
Other liabilities	180,000	69,124
Total Liabilities	\$ 404,835	\$ 268,860
Net Assets	2,936,620	3,105,845
Total Liabilities and Net Assets	\$ 3,341,455	\$ 3,374,705



Keystone Services

Keystone Community Services is a non-profit organization that provides high-quality social services in the community and in neighborhood gathering places to support and strengthen individuals, families and communities.

Basic Needs Program – helps support low-income individuals and families so that they have foundational supports in place to be self-sufficient, stable and successful.

Food Shelves: Keystone is the largest provider of emergency food services for the metropolitan areas of St. Paul and north suburban Ramsey County, including the communities of Little Canada, Roseville, Lauderdale, and Falcon Heights. Services are provided through three bricks-and-mortar food shelf locations.

Foodmobile: The Foodmobile, a mobile food distribution vehicle, travels to neighborhoods identified as high need, with low access to nutritious food sources. This mobile service ensures people with transportation barriers can access food shelf services.

Crisis Assistance: Through crisis assistance and family services, clients are connected with needed services and resources including budget counseling; employment search; domestic violence services; housing, utility, and transportation assistance; and screening for other publicly supported programs.

Intensive Case Management: Intensive case management services support families in improving their formal and informal support systems to increase stability and build self-sufficiency. Community Social Workers support families referred from two suburban Ramsey County districts.

Community Education: This self-sufficiency education initiative addresses the long-term goals of families and individuals who need to overcome multiple challenges to be self-sufficient. Workshop topics included financial literacy, employment and housing.

Senior Services – helps support older adults stay engaged and connected as valued members of the community. All services are designed to help adults age 55+, age with dignity, connection, health and independence.

In-Home Services: Programs help clients with their goal of remaining independent and living at home. In-home services vary based on client needs. Notable in-home services include Meals on Wheels, which provides hot or frozen meals at lunchtime delivered by caring volunteers, and Homemaking Services, to help seniors and caregivers with light-household services.

Active Seniors Program: A year-round program designed for older adults age 55 and older that offers diverse activities intended to support independence and enhance quality of life. Participants choose from the program's many offerings according to their desires and interests. Program examples include: fitness classes, health screenings, wellness workshops, social activities, holiday parties, crafting groups and more.



Case Management Services: Designed to support people in challenging circumstances maintain their stability and independence. Community social workers help clients find and connect to resources and services that solve problems to maintain self-sufficiency. Case management assists seniors and adults with disabilities through several home- and community-based Medical Assistance waivers. Services are also provided to clients on a private-pay sliding fee scale.

Youth Services – unique programs designed to help youth develop the tools for successful adulthood notably academic achievement, communication skills, and early employment experience.

Best Buy Teen Tech Center: Keystone's Best Buy Teen Tech Center is a modern, technology-driven space for youth aged 14 to 18. Located in the Lexington-Hamline neighborhood, this after-school center allows teens to work on projects they are passionate about, allowing them to learn valuable skills from both fellow youth and adult mentors in the process. Keystone is proud to have a Best Buy Teen Tech Center, a member of the Clubhouse Network, a collaboration with the MIT Media Lab.

Community Kids: Serving youth in grades K-10, Community Kids offers year-round daily academic and youth development experiences that promote young people's success in school and in life. Program elements include math and reading classes with licensed teachers, homework help, math and reading tutoring using evidence-based curricula, social-emotional and STEM learning offerings.

Teen Tutor Program: Keystone's Teen Tutor Program offers academic tutoring for youth in grades K-5 by paid and trained Teen Tutors. The program is offered at the McDonough Recreation Center and serves youth who live in the North End of St. Paul. In this year-round program, tutors provide both academic and social support to the elementary age youth. Keystone provides intensive training and supervision so that Teen Tutors can successfully provide evidence-based tutoring & thrive in their first job.

Youth Express: An employment based program that offers unique opportunities for young people to acquire the skills and experience to be successful in the workforce. The program serves low-income St. Paul youth, primarily ages 14-18, who face numerous barriers to accessing employment opportunities. All programs help youth compete for employment and succeed once they land the job. Express Bike Shop, is a social enterprise, full-service bike shop that is a part Keystone's Youth Express family of services and acts as a learning lab for youth developing work readiness skills.



2017 Service Statistics

Basic Needs

Food Shelves: 23,869 individuals served and more than 2.3 million pounds of food distributed through Keystone's three food shelves, Foodmobile and Free Farmer's Market produce distribution events.

Crisis Assistance: 313 households received crisis assistance support and other supportive services to promote stability and success.

Case Management: 111 individuals served with family case management services by Community Social Workers.

Youth Services

Teen Tutor Program: 103 students served. 80% of tutor participants, grades K-5, moved up at least one level within the reading curriculum – Sonday System from Winsor Learning.

Community Kids: 145 students served. 82% of youth in grades K-11 believed the program has helped them with both academic and social/personal skills and 91% reported an increased sense of competence compared to when they entered the program.

Youth Express: 45 teens served. 96% of youth apprentices gained skills & confidence in their ability to compete and succeed in the job market.

School Supply Drive: 375 children received backpacks and other school supplies.

Senior Services

Active Seniors Program: 2,093 older adults took part in recreation, health, education and social activities.

In-Home Services (Meals on Wheels & Homemaking): 371 seniors served. 386 Meals on Wheels volunteers delivered 31,969 meals.

Case Management: 917 seniors and adults with disabilities served.

Vital Role of Volunteers

In 2017, a total of 2,731 volunteers served 34,164 hours supporting participants in our programs. Their contribution of time is valued at \$901,929.60.



Please Join Us!

Learn more about Keystone
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get involved and support our efforts.
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info@keystoneservices.org.

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