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Joan W. Reese
Marilynn R. Reid
Gerald H. Reller
Wendy Ressler
Bianca Rhodes
Rachel E. Richardson and Michael R. Deppe
Angela J. Richter
Gene and Shea Ringold
Janis L. Ritter
Donna Ritzi
Joel and Gail Roberts
Susan Robertson
Paula M. Robinson
Krista J. Roering
Christine Rohde Aerts
Luigi Romolo
Cindy Ronan
Vicki Roscoe Erickson
Stephen M. Rosenberg
Penny J. Ross
Mary J. Rourke
Douglas and Bonita Rowert
David and Cynthia Ruschy
Judie Rush
Carole A. Rust
Tina and Trevor Rydbom
Lisa M. Rygg
Michael and Margaret Sabaka
Shirley A. Sager

2017 Keystone Annual Report Summary keystonecommunityservices.org
In Honor Of
Deborah Amacher
Christian Brothers of the Midwest, Inc.
Lenore Augustine
Pierre and Judith Regnier
Tony and MaryEllen Barrett
1 Anonymous Donor
Pat Boemer
Timothy and Christine McGinty
Elizabeth A. Byrne
Philip B. Byrne
Claire and Bert Cambridge
Howard and Karen Cronin
Missy and Larry Case
Vicki L. Field
Jack Cox
Marlon F. Griffing
Kathleen Cullen
Margaret A. Hogan
Lisa and Tony Dawson
Vicki L. Field
Marguerite Desotelle
William J. Hornung
Gerald and Mary Kay Devine
James and Elizabeth Zdon
Diane L. Durnick
Dick Sarafolean
Yvonne Eastman
Pierre and Judith Regnier
Marianne Ehler
Leah Harris
Erik and Sheila Frye
Vicki L. Field
Stephen and Beth Frye
Vicki L. Field

Timothy Frye
Vicki L. Field
Mary and Don Gagne
Polly DuRose
Patricia A. Gromak
Dick Sarafolean
Ned Hanna
Gregory and Ellen Weyandt
Marilyn Heiple
Laura Nikolas
Father Patrick Hipwell
Gerald and Mary Kay Devine
Margaret A. Hogan
Kathleen Cullen
Connie Johnson
Mark and Dar Engblom
Karen Johnson
Mary M. Mergenthal
Kristin and Bill Kavanagh
Vicki L. Field
Jeanne M. Leifeld
Anne Leslie Beers
Gerald and Mary Kay Devine
Paul and Lynette Eastwold
Paul and Laura Gustafson
Leah Ann Jordan
Martha Marchand
Annie M. Riley
James and Elizabeth Zdon
Jenna M. Marty
Teresa and Randall Christenson
Timothy and Britt Moore
Richard and Sylvia Moore
Peter Olson
Ivan and Sharon Fong
Sandy Pappas
Neal D. Gosman
Anne Elizabeth Pearson
Dick Sarafolean
Fred Pritzker
Ringler Associates Minneapolis, Inc.
Christine Pulver
Stephen and Christine Clemens
Michael Ryan
John and Judith Dawes
Amanda Savaloja
Tim D. Savaloja
Father Damien Schill
Gerald and Mary Kay Devine
Jake and Megan Seltz
Elizabeth Seltz
Andrew B. Singer
Jan S. Anthony
St. Christopher’s Episcopal Church
Loren and Pamela Case
Alice Stang
Susan M. Byrne
Joyce H. Thielen
Shanna A. Schmitt
Selma Toavs
Douglas Toavs
Jeanne Trudeau
Pierre and Judith Regnier
Katrina Vandenber
Paul F. Haas

In Memory Of
Lucille and Charles Ashworth
James C. Ashworth
Joseph Barthel
Marilee Giere
Jim Bettenburg
Emily Hietpas
Eleanor Bienhoff
David Bienhoff
Art Boyden
Jerome and Dagmar Getz
Clare Broos
Carletta M. Braun
Betty Brown
Julienne N. Applebaum
Michael R. Brown
Matthew P. Brown
Marilynn R. Reid
Elvina Buckley
Therese L. Buckley
Tom Bulfer
Joan M. Bulfer
Paul Henry Castner, Jr.
Carol E. Mulroy
William J. Cavanaugh
Marla Cavanaugh
Ann Copeland
Harlan G. Copeland
Eileen M. Cullen
Thomas and Elraine Brennan
James and Gloria Cullen

Paul F. Haas

2017 Keystone Annual Report Summary
In Memory of (continued)

Frank and Dorothy DeMore
Paul and Teresa DeMore
Jean A. Ditlevson
Phyllis A. Ellis
Joseph Dullea
Susan E. Dullea
Norene Eiden
Donn J. Eiden
Arthur and Monica Erler
David F. Erler
Ellen Foster
Helen B. Jennen
Kelly Gage
Amy Gage
Pam Gengler
1 Anonymous Donor
Pat Govednik
Kenneth and Barbara Schweiger
Anne Grande
Patricia A. Dolan
John Henry Hansen
Valoris M. Hansen
Shannon K. Harris
John and Carol Kline
Joan Helmberger
Paul and Teresa DeMore
John T. Henderson
Constance M. Henderson
Lisa Hoffman Burchard
Gerald John Hoffman
Ellen M. Holmgren
Susan D. Robinson
Hap Holmgren
Susan D. Robinson
Nancy Janssen
Donn J. Eiden
Joyce Juennemann Gardner
John J. Gardner
Dana-Jo Kazek Markland
Joseph and JoAnn Kazek
Channy Kek
HealthPartners Specialty Center
Mary Alice Kemp
Katherine Onken
Nyals Kittel
Alice S. Flynn
Betty R. Klein
Connie Kozlak
Lois Knowles
Mary E. Hilgert
Audrey Kopp
Carletta M. Braun
Gayle Landt
Cassandra Warner Gray
Marian and Matt Leifeld
James and Elizabeth Zdon
Maralyn F. Liebsch
Shirley Shimota
Herb and Virg Linn
John and Judith Dawes
James Linstroth
Mark and Linda Barry
Lyle Loeding
Frank and Mary Jo Villaume
Ron Madaras
Andy and Renee Ellena
Mike Malkovich
David Williams
William Marchand
Goucher Writing Program
Mark A. McAfee
Elizabeth E. McAfee
Robert Mahan McCarthy
Dorothy H. McCarthy
Patrick McDermott
Gail Koester
A. David Meppen
Alice M. Meppen
Bernice Moffat
Renee Miller
Marion O’Toole
Larry and Elizabeth O’Toole
Jim Pappas
Florence J. Pappas
David Picard
Carletta M. Braun
Marilee Giere
Barbara J. Quinn
Jerome J. Quinn
Phyllis Ricci
Dale and Alrene Connolly
Marilyn Roan
Stephen and Melissa Nayman
Aloysius Schloesser
Dolores Schloesser
Jean Sherwood
Dale and Alrene Connolly
Rex Singer
Doris J. Singer
Margaret Snyder
Sharon E. Lovo
L. Sparks
Mary Maute
Juanita Squire
Dorothy L. LeGault

In-Kind Contributions

Thank you to the more than 667 donors who made in-kind contributions in 2017. More than 1,393,970 pounds of food were donated to our food shelves. Donors also contributed bikes, school supplies, blankets and other items that make our program flourish.
### Statement of Activities
For the Year Ended December 31, 2017
With Comparative Totals for 2016

<table>
<thead>
<tr>
<th>Revenue</th>
<th>2016</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$1,182,402</td>
<td>$1,614,057</td>
</tr>
<tr>
<td>In-kind Contributions</td>
<td>$833,393</td>
<td>$603,200</td>
</tr>
<tr>
<td>United Way</td>
<td>$766,226</td>
<td>$525,326</td>
</tr>
<tr>
<td>Fees for Service</td>
<td>$1,838,161</td>
<td>$1,782,067</td>
</tr>
<tr>
<td>Bike Sales</td>
<td>$280,816</td>
<td>$274,985</td>
</tr>
<tr>
<td>Less Cost of Good Sold</td>
<td>$(92,646)</td>
<td>$(51,266)</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>$1,043,025</td>
<td>$1,001,458</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$5,851,377</strong></td>
<td><strong>$5,749,827</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Basic Needs</td>
<td>$1,941,960</td>
<td>$1,590,765</td>
</tr>
<tr>
<td>Youth Services</td>
<td>$820,474</td>
<td>$812,783</td>
</tr>
<tr>
<td>Senior Services</td>
<td>$948,419</td>
<td>$835,427</td>
</tr>
<tr>
<td>Case Management</td>
<td>$989,920</td>
<td>$1,044,860</td>
</tr>
<tr>
<td>Express Bike</td>
<td>$228,700</td>
<td>$233,436</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>$932,430</td>
<td>$816,559</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$208,359</td>
<td>$246,772</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$6,070,262</strong></td>
<td><strong>$5,580,602</strong></td>
</tr>
</tbody>
</table>

| Change in Net Assets      | (218,885)      | 169,225       |

<table>
<thead>
<tr>
<th>Liabilities</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$128,925</td>
<td>$125,380</td>
</tr>
<tr>
<td>Advances - Accrued Vacation</td>
<td>$70,541</td>
<td>$57,059</td>
</tr>
<tr>
<td>Accrued expenses -</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accrued Payroll</td>
<td>$25,369</td>
<td>$17,297</td>
</tr>
<tr>
<td>Other liabilities</td>
<td>$180,000</td>
<td>$69,124</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$404,835</strong></td>
<td><strong>$268,860</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Beginning of Year</td>
<td>$3,155,505</td>
<td>$2,936,620</td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>$3,341,455</td>
<td><strong>$3,374,705</strong></td>
</tr>
</tbody>
</table>

### Statement of Financial Position
For the Year Ended December 31, 2017
With Comparative Totals for 2016

<table>
<thead>
<tr>
<th>Assets</th>
<th>2016</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$362,112</td>
<td>$493,441</td>
</tr>
<tr>
<td>Receivables</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Promises to Give</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fees for service contracts, net</td>
<td>$495,005</td>
<td>$490,830</td>
</tr>
<tr>
<td>State receivable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Inventory - Bike Express</td>
<td></td>
<td>$50,490</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>$15,879</td>
<td>$42,953</td>
</tr>
<tr>
<td>Investments</td>
<td>$1,625,720</td>
<td>$1,390,795</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$3,341,455</strong></td>
<td><strong>$3,374,705</strong></td>
</tr>
</tbody>
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</tr>
</tbody>
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**Basic Needs Program** – helps support low-income individuals and families so that they have foundational supports in place to be self-sufficient, stable and successful.

**Food Shelves:** Keystone is the largest provider of emergency food services for the metropolitan areas of St. Paul and north suburban Ramsey County, including the communities of Little Canada, Roseville, Lauderdale, and Falcon Heights. Services are provided through three bricks-and-mortar food shelf locations.

**Foodmobile:** The Foodmobile, a mobile food distribution vehicle, travels to neighborhoods identified as high need, with low access to nutritious food sources. This mobile service ensures people with transportation barriers can access food shelf services.

**Crisis Assistance:** Through crisis assistance and family services, clients are connected with needed services and resources including budget counseling; employment search; domestic violence services; housing, utility, and transportation assistance; and screening for other publicly supported programs.

**Intensive Case Management:** Intensive case management services support families in improving their formal and informal support systems to increase stability and build self-sufficiency. Community Social Workers support families referred from two suburban Ramsey County districts.

**Community Education:** This self-sufficiency education initiative addresses the long-term goals of families and individuals who need to overcome multiple challenges to be self-sufficient. Workshop topics included financial literacy, employment and housing.

**Senior Services** – helps support older adults stay engaged and connected as valued members of the community. All services are designed to help adults age 55+, age with dignity, connection, health and independence.

**In-Home Services:** Programs help clients with their goal of remaining independent and living at home. In-home services vary based on client needs. Notable in-home services include Meals on Wheels, which provides hot or frozen meals at lunchtime delivered by caring volunteers, and Homemaking Services, to help seniors and caregivers with light-household services.

**Active Seniors Program:** A year-round program designed for older adults age 55 and older that offers diverse activities intended to support independence and enhance quality of life. Participants choose from the program’s many offerings according to their desires and interests. Program examples include: fitness classes, health screenings, wellness workshops, social activities, holiday parties, crafting groups and more.

**Case Management Services:** Designed to support people in challenging circumstances maintain their stability and independence. Community social workers help clients find and connect to resources and services that solve problems to maintain self-sufficiency. Case management assists seniors and adults with disabilities through several home- and community-based Medical Assistance waivers. Services are also provided to clients on a private-pay sliding fee scale.
Youth Services – unique programs designed to help youth develop the tools for successful adulthood notably academic achievement, communication skills, and early employment experience.

Best Buy Teen Tech Center: Keystone’s Best Buy Teen Tech Center is a modern, technology-driven space for youth aged 14 to 18. Located in the Lexington-Hamline neighborhood, this after-school center allows teens to work on projects they are passionate about, allowing them to learn valuable skills from both fellow youth and adult mentors in the process. Keystone is proud to have a Best Buy Teen Tech Center, a member of the Clubhouse Network, a collaboration with the MIT Media Lab.

Community Kids: Serving youth in grades K-10, Community Kids offers year-round daily academic and youth development experiences that promote young people’s success in school and in life. Program elements include math and reading classes with licensed teachers, homework help, math and reading tutoring using evidence-based curricula, social-emotional and STEM learning offerings.

Teen Tutor Program: Keystone’s Teen Tutor Program offers academic tutoring for youth in grades K-5 by paid and trained Teen Tutors. The program is offered at the McDonough Recreation Center and serves youth who live in the North End of St. Paul. In this year-round program, tutors provide both academic and social support to the elementary age youth. Keystone provides intensive training and supervision so that Teen Tutors can successfully provide evidence-based tutoring & thrive in their first job.

Youth Express: An employment based program that offers unique opportunities for young people to acquire the skills and experience to be successful in the workforce. The program serves low-income St. Paul youth, primarily ages 14-18, who face numerous barriers to accessing employment opportunities. All programs help youth compete for employment and succeed once they land the job. Express Bike Shop, is a social enterprise, full-service bike shop that is a part Keystone’s Youth Express family of services and acts as a learning lab for youth developing work readiness skills.

Youth Services

Teen Tutor Program: 103 students served. 80% of tutor participants, grades K-5, moved up at least one level within the reading curriculum – Sonday System from Winsor Learning.

Community Kids: 145 students served. 82% of youth in grades K-11 believed the program has helped them with both academic and social/personal skills and 91% reported an increased sense of competence compared to when they entered the program.

School Supply Drive: 375 children received backpacks and other school supplies.

Senior Services

Active Seniors Program: 2,093 older adults took part in recreation, health, education and social activities.

In-Home Services Services (Meals on Wheels & Homemaking): 371 seniors served. 386 Meals on Wheels volunteers delivered 31,969 meals.

Case Management: 917 seniors and adults with disabilities served.

2017 Service Statistics

Youth Express: 45 teens served. 96% of youth apprentices gained skills & confidence in their ability to compete and succeed in the job market.

School Supply Drive: 375 children received backpacks and other school supplies.

Senior Services

Active Seniors Program: 2,093 older adults took part in recreation, health, education and social activities.

In-Home Services Services (Meals on Wheels & Homemaking): 371 seniors served. 386 Meals on Wheels volunteers delivered 31,969 meals.

Case Management: 917 seniors and adults with disabilities served.

Vital Role of Volunteers

In 2017, a total of 2,731 volunteers served 34,164 hours supporting participants in our programs. Their contribution of time is valued at $901,929.60.
Please Join Us!

Learn more about Keystone Community Services and how you can get involved and support our efforts. Call 651-645-0349 or email info@keystoneservices.org.

Sign up for Keystone's email updates on our web site at www.keystonecommunityservices.org.